

# Stand Space Contract inter airport Europe 2009



The world's premier airport exhibition

Munich Trade Fair, Germany  
6-7-8-9 October 2009

PLEASE COMPLETE CLEARLY EITHER TYPED OR IN BLOCK CAPITALS AND RETURN ALL COMPLETED PAGES TO MACK BROOKS EXHIBITIONS LTD, WHILST RETAINING A COPY FOR YOUR FILES.

Company Name \_\_\_\_\_

## Option 1 - Stand Space Only

We apply for stand space as follows:

Stand No \_\_\_\_\_ measuring \_\_\_\_\_ m x \_\_\_\_\_ m = \_\_\_\_\_ m<sup>2</sup>

Indoor (Hall B5 / B6)

Outdoor

1 side open – €222 per m<sup>2</sup>

3 sides open – €246 per m<sup>2</sup>

All stands – €145 per m<sup>2</sup>

2 sides open – €235 per m<sup>2</sup>

4 sides open – €257 per m<sup>2</sup>

(Please add AUMA fee of €0.60 per m<sup>2</sup> + VAT if applicable)

## Online Marketing Packages (for Stand Space Only bookings)

Please choose from the following online marketing packages to compliment your show participation (see page 4 for detailed descriptions):

### Silver

€295 launch price + VAT if applicable

- Enhanced Website Listing
- Online Show Planner

### Gold

€495 launch price + VAT if applicable

- Enhanced Website Listing
- Online Show Planner
- Online Press Box

### Platinum

€980 launch price + VAT if applicable

- Enhanced Website Listing
- Online Show Planner
- Online Press Box
- Website Banner

## Option 2 - All-inclusive Package (applies to stand sizes from 12m<sup>2</sup> to 30m<sup>2</sup> only)

We hereby apply for the inter airport Europe 2009 All-inclusive Package (stand space, shell scheme and services as listed below):

Stand No \_\_\_\_\_ measuring \_\_\_\_\_ m x \_\_\_\_\_ m = \_\_\_\_\_ m<sup>2</sup>

1 side open – €397 per m<sup>2</sup>

2 sides open – €410 per m<sup>2</sup>

3 sides open – €421 per m<sup>2</sup>

(Please add VAT if applicable)

### The All-inclusive Package includes:

#### • Stand space rental (incl. AUMA fee)

#### • Stand Services:

- Shell scheme including walls, carpet, storage cubicle, grid ceiling, fascia board with company name, lighting and furniture
- Power hook-up (3kW) incl. connection and electricity supply
- Insurance and liability cover for the rental stand and its basic fittings (excludes cover for exhibits)
- Initial stand cleaning and stand cleaning each night for the duration of the event and daily rubbish disposal

#### • Marketing Services:

- Online Marketing Package "Silver" including Enhanced Website Listing and Online Show Planner
- Visitor promotion: brochures, posters, stickers and various online tools
- Exhibitor passes (quantity depends on stand size)
- Invitation to the Exhibitor Party
- Copy of the inter airport Europe Show Catalogue

We have noted the Exhibition Regulations and undertake to be bound by them if this application is granted in whole or in part.

Signature of Principal or Director \_\_\_\_\_ Date \_\_\_\_\_

Please return all completed pages by fax to +44 (0)1727 814 401. Alternatively return by post to the address below.



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## Company Details

Company name \_\_\_\_\_  
(As you wish your company name to appear in the exhibitor list)

To be entered alphabetically under letter \_\_\_\_\_ Preferred correspondence language  D  GB

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
(This will automatically become the invoice address unless you notify us otherwise)

VAT No \_\_\_\_\_

Contact \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

**If applicable: Our participation will be handled by the following agent / another branch of the company who should receive all correspondence:**

Company name \_\_\_\_\_

Address \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

VAT No \_\_\_\_\_

Contact \_\_\_\_\_ Email \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

## Exhibit Categories

The products and services we shall exhibit (see exhibit category list on page 4 and 5) e.g. T 1 3 5

1  2  3  4  5  6

7  8  9  10  11  12

Weight of heaviest exhibit \_\_\_\_\_ kg/m<sup>2</sup> Height of tallest exhibit \_\_\_\_\_ m

# Associated Companies

WHO WILL BE REPRESENTED ON OUR STAND (see Exhibition Regulations, item 21)



Company name \_\_\_\_\_  
(As you wish your company name to appear in the exhibitor list)

To be entered alphabetically under letter \_\_\_\_\_ Preferred correspondence language  D  GB

Address \_\_\_\_\_  
 \_\_\_\_\_

VAT No \_\_\_\_\_

Contact \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

Exhibit Categories

1  2  3  4  5  6

Company name \_\_\_\_\_  
(As you wish your company name to appear in the exhibitor list)

To be entered alphabetically under letter \_\_\_\_\_ Preferred correspondence language  D  GB

Address \_\_\_\_\_  
 \_\_\_\_\_

VAT No \_\_\_\_\_

Contact \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

Exhibit Categories

1  2  3  4  5  6

Company name \_\_\_\_\_  
(As you wish your company name to appear in the exhibitor list)

To be entered alphabetically under letter \_\_\_\_\_ Preferred correspondence language  D  GB

Address \_\_\_\_\_  
 \_\_\_\_\_

VAT No \_\_\_\_\_

Contact \_\_\_\_\_

Tel \_\_\_\_\_ Fax \_\_\_\_\_

Email \_\_\_\_\_ Website \_\_\_\_\_

Exhibit Categories

1  2  3  4  5  6

If you have more associated companies, please photocopy this page and return it along with page 1 and 2 of this contract.

# Online Marketing Packages

## Silver

€295 launch price + VAT if applicable

- **Enhanced Website Listing:**  
Detailed website listing including company profile (500 characters), product description (500 characters), logo and 2 product pictures (*available from February 2009*)
- **Online Show Planner:**  
**Up to 3** exhibit category listings in the "search exhibitor by category" function on the official *inter airport Europe* website (*available from February 2009*)

## Gold

€495 launch price + VAT if applicable

- **Enhanced Website Listing:**  
Detailed website listing including company profile (500 characters), product description (500 characters), logo and 2 product pictures (*available from February 2009*)
- **Online Show Planner:**  
**Up to 8** exhibit category listings in the "search exhibitor by category" function on the official *inter airport Europe* website (*available from February 2009*)
- **Online Press Box:**  
**Unlimited number** of press releases in your electronic exhibitor press box

## Platinum

€980 launch price + VAT if applicable

- **Enhanced Website Listing:**  
Detailed website listing including company profile (500 characters), product description (500 characters), logo and 2 product pictures (*available from February 2009*)
- **Online Show Planner:**  
**Unlimited number** of exhibit category listings in the "search exhibitor by category" function on the official *inter airport Europe* website (*available from February 2009*)
- **Online Press Box:**  
**Unlimited number** of press releases in your electronic exhibitor press box
- **Website Banner:** Company banner (static, 125 x 125 pixels) on the official *inter airport Europe* website (*duration: from May to October 2009*)

### Please note:

You can book or upgrade your online marketing package at any time, even after having submitted your stand space contract.

The content of website listings and press box will be password protected. Exhibitors will be sent a password as soon as payment has been received. Some online services will become available as preparations for the show proceed and you will be sent all relevant information and passwords in due time. Exhibitors shall be responsible for the content of their listings and, therefore, for any claims arising from this. The Organisers reserve the right to edit or withdraw entries at anytime. The Exhibition Regulations of *inter airport Europe 2009* apply.

### Complimentary Online Marketing Features for all Exhibitors:

Should you choose not to book any of the online marketing packages above we will still offer you the following services free of charge:

- Listing of your company name, stand number and related sector (Terminal, Design, Data, Ramp) in the exhibitor list on the official *inter airport* website
- Free use of Online Visitor Promotion Tools (personalised logos, banners, email signatures, etc.)

# Exhibit Categories



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## interTERMINAL

### T110 Terminal construction and installations

- T120 Baggage handling
- T121 Baggage handling systems and components (e.g. conveyors, belts, castors)
- T122 Baggage protection systems
- T123 Baggage trolleys and trolley management
- T130 Cargo handling
- T131 Loading equipment
- T132 Stationary cargo systems and components (incl. truck loading docks & lift-tables)
- T133 Warehousing and commissioning systems (incl. ETV)
- T134 ULDs
- T135 Pallet and container handlers
- T136 Weighing scales, platforms and weigh-bridges
- T140 Parking (equipment and services)
- T150 Passenger information technology
- T151 Flight Information Displays (FIDS and PIDS)
- T152 Monitors
- T153 Public address systems (PA)
- T160 Passenger handling
- T161 Check-in desks, counters
- T162 Check-in systems and technology (incl. kiosks)
- T163 Common user terminal equipment (CUTE)
- T164 Rapid transit systems

- T165 Electric personnel carriers
- T170 Terminal infrastructure
- T171 Construction
- T180 Technical installations
- T181 Access technology (doors) and control systems
- T182 Escalators and moving walkways
- T183 HVAC (heating, ventilation, air conditioning)
- T184 Safety systems (e.g. alarm, fire control)
- T185 Closed circuit television (CCTV)
- T186 Telephone systems
- T190 Security equipment
- T191 Baggage screening
- T192 Passenger screening (incl. biometric systems)
- T193 Cargo screening
- T194 Uniforms and other clothing
- T199 Other technical equipment & services

### T210 Services

- T220 Associations
- T230 Consultancy (incl. outsourcing, privatisation)
- T240 Property management
- T250 Trade press, information services
- T260 Terminal maintenance
- T270 Other terminal services

## Exhibit Categories *Continued*

### interDESIGN

#### A110 Architectural Design

##### A210 Interior Design

- A211 Design consultancy
- A220 Furniture
  - A221 Seating
  - A222 Lounges
  - A223 Shop furnishings
  - A224 Catering areas
  - A225 Play areas
  - A226 Furniture fittings
  - A227 Decorative accessories
  - A228 Other furniture (e.g. dispensers, shelving, display stands)

- A230 Smoking areas
- A240 Floor and wall finishings
- A250 Washrooms & accessories
- A260 Fabrics, textures and other materials
- A270 Illumination, lighting, sun protection
- A280 Acoustics and sound
- A290 Other interior features and products

##### A310 Information Design

- A320 Promotional Displays
- A330 Passenger flow
  - A331 Passenger guidance systems
  - A332 Terminal signage (e.g. passenger areas and gates)

### interDATA

#### D110 Information technology (IT) and software

- D120 Air traffic control
  - D121 ATC systems and nav aids
  - D122 Communications
- D130 Airport management
- D140 Baggage management and tracking
- D150 Cargo management
- D160 Passenger management
- D170 Traffic and operations management

- D180 Internet services
- D190 Other software and services

#### D210 Data processing hardware

- D220 Computer servers
- D230 Printers, scanners and other peripherals
- D240 Optical character readers (OCR), barcode readers
- D250 Other computer hardware

### interRAMP

#### R110 Airfield construction and installations (airside)

- R120 Planning, consultancy, construction
- R130 Technical installations
  - R131 Fuel farm equipment and technology
  - R132 Drainage and water treatment
  - R133 Power supplies and cabling
  - R134 Waste collection and treatment
  - R135 Standby power generators
  - R136 Jet blast screens and deflectors
  - R137 Perimeter fencing
  - R138 Windsocks
- R140 Pavement design and servicing
  - R141 Runway, taxiway and apron surfacing
  - R142 Runway and taxiway maintenance
  - R143 Runway friction testing and de-icing
  - R144 Runway and taxiway cleaning, sweeping, rubber removal
  - R145 Marking and signage
- R150 Hangar design and construction (incl. doors, docks)
- R160 Other construction and consultancy activities

#### R210 Ground support equipment and services

- R220 Aircraft handling
  - R221 Air starters, stored air (PCA) systems
  - R222 Aircraft de-icing, anti-icing
  - R223 Aircraft refuelling
  - R224 Aircraft towing
  - R225 Aircraft washing
  - R226 Catering trucks and equipment
  - R227 Power supplies
  - R228 Water and toilet carts
  - R229 Air conditioners, coolers and heaters
- R230 Airfield service equipment
  - R231 Crash, fire, rescue
  - R232 Maintenance (e.g. sweepers, mowers)

- R233 Winter service equipment
- R240 Passenger handling (airside)
  - R241 Aircraft access
  - R242 Passenger transportation
  - R243 Disabled passenger ambulifts and ambulances
- R250 Baggage handling (airside)
  - R251 Baggage loading
  - R252 Baggage transportation
- R260 Cargo handling (airside)
  - R261 Conveying equipment and technology
  - R262 Loading systems (e.g. high-loader, lift-tables, cranes)
  - R263 Mobile cargo handling systems (e.g. transporters, dollies, ULD trucks)
- R270 Aircraft docking
- R280 Consumables, fluids and miscellaneous handling equipment
- R290 Other ground support equipment (GSE) and services

#### R310 Technical systems and services (airside)

- R320 Airfield lighting
- R330 Aircraft maintenance
  - R331 Maintenance systems (e.g. scaffolding, test stands)
  - R332 Aircraft towbars, jacks and tooling
  - R333 Jet engine transportation stands
  - R334 Aircraft recovery
  - R335 Fuel test equipment
  - R336 Ground supply modules
  - R337 Surface treatment
- R340 Environmental control (e.g. noise, flight monitoring)
  - R341 Meteorological equipment, weather stations
- R350 Navigation aids
- R360 Bird control systems
- R370 Fleet management
- R380 Communication solutions for noisy environments
- R390 Other technical systems and services



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# Exhibition Regulations

## 1. Duration of Exhibition

The Exhibition will be open from 9am – 5pm on 6-8 October 2009 and from 9am - 3pm on 9 October 2009. During these times stands and exhibits must not be covered up and staff must be in attendance. On no account will Exhibitors be permitted to remove goods from the Exhibition Grounds prior to 3pm on Friday, 9 October 2009. Opening hours may be subject to alteration. The Organisers reserve the right to change the dates, location and duration of the Exhibition or to postpone the event without Exhibitors having the right to claim indemnity.

## 2. Payment for Space, the All-inclusive Package and Online Marketing Packages

A deposit, non-refundable, of 40% of the total stand space or All-inclusive Package cost as well as 100% of the cost for any ordered online marketing packages must be forwarded with the Contract. Once the Contract has been accepted, Exhibitors will receive an Official Allotment for stand space from the Organisers. The second payment of 30% of the total stand space or All-inclusive Package cost is due on 12 March 2009. The third and final payment of 30% of the total cost should also be paid as invoiced and in any case not later than 11 June 2009. Invoices issued after 11 June 2009 are payable immediately in full. Participation by Exhibitors is dependent upon the full cost being paid to the Organisers before taking up space in the Exhibition. If the remaining balance is not paid by the stated date the Organisers shall have the right to re-allocate the space. An Exhibitor is liable for the cost of his space and All-inclusive package booking under the terms of the "Cancellation of Space" and the "All-inclusive package" clause.

## 3. Cancellation of Space and the All-inclusive Package

An Exhibitor cancelling his space or All-inclusive Package booking after official allotment of space is liable for 40% of the total cost until 12 March 2009, 70% of the total cost until 11 June 2009 and 100% of the total cost thereafter by way of liquidated damages. An Exhibitor reducing his space booking after official allotment of space is liable for payment of the total charge of his original booking. All cancellations must be made in writing.

By cancelling stand space an exhibitor automatically cancels any online marketing packages he has booked. The costs for online marketing packages will not be refunded in case of cancellation.

## 4. Official Functions

All official functions organised and hosted by Mack Brooks Exhibitions Ltd prior and/or during the Exhibition shall be included in the Exhibitor's floor rental charge.

## 5. Insolvency

In the event of an Exhibitor entering into liquidation, whether compulsory or voluntary (save for the purpose of reconstruction or amalgamation) or, being an individual, committing any act of bankruptcy, or whether a company or an individual, calling any meeting of, or making any arrangement with, its/his creditors, or permitting any judgement to remain unsatisfied for seven days, or a receiver of any of the assets of the Exhibitor being appointed by any distress or execution being levied upon any goods or premises of the Exhibitor, the Organisers shall have the right to terminate any contract with the Exhibitor, to cancel the allotment of space and to retain all monies paid by the Exhibitor under such Contract.

## 6. Failure to pay

In the event of any amount being due to the Organisers from the Exhibitor, his exhibits shall be subject to lien.

## 7. Prohibition of Transfer

Exhibitors may not assign, sub-let or grant licences, in respect of the whole or any part of the space allotted to them, nor may any cards, advertisements, or printed matter of firms or companies who are not bona fide Exhibitors be exhibited or distributed from any stand.

## 8. Amendment to Hall Layout

The Organisers reserve the right to amend the plan of the Halls and move the position of stands if required by the Hall Owners, Fire Authorities or for any other reason.

## 9. General Instructions and Regulations

Exhibitors must comply with the Organisers' Regulations, the Rules and Regulations issued by the owner of the Exhibition Grounds (Messe München GmbH), and all Statutory Regulations that have effect at the Exhibition Grounds.

## 10. Technical Handbook

Details regarding the Technical Handbook will be sent to all Exhibitors four months prior to the show. The Technical Handbook is a guide and step-by-step explanation to the Exhibition arrangements including Rules and Regulations which must be adhered to.

## 11. Exhibition Tenancy

Adequate time will be allowed by the Organisers for the erection of stands and technical connections, also for the

dismantling of stands and the removal of all exhibits and contractors' materials. The dates and times for these operations will be shown in the Technical Handbook. The Organisers reserve the right to remove at a cost to be passed on to the Exhibitor any materials or exhibits that may be abandoned within the Halls.

## 12. Stand Construction

Each Exhibitor will be provided with a drawing and detailed information about shell scheme options. All Exhibitors must send detailed plans of their stand layout, indicating length, width and height, to the Organisers for approval no later than 8 weeks prior to the opening of the exhibition.

## 13. Space Only Contracts

The Exhibitor is responsible for the construction of the stand including fixed walling to the perimeter of their stand where it adjoins another stand and stand spaces that are vacant as well as for floor covering and the prominent display of their allotted stand number.

## 14. Electrical Installations

General lighting within the Exhibition Facilities is supplied but an official contractor has been appointed, should exhibitors require extra lighting within their stands. Electrical installations are to be ordered from the appointed official contractor using the order form contained in the Technical Handbook. No other electrical contractor is allowed to work within the Exhibition Halls.

## 15. Gas, Water, Waste and Compressed Air

To be ordered from the appointed official contractor on forms contained in the Technical Handbook.

## 16. Dangerous Materials

The following are excluded from the Exhibition: explosives, detonating or fulminating compounds, and all dangerous or harmful substances, including primings, fireworks, matches, etc. Primings, fireworks, matches and similar objects can only be exhibited in the form of imitations and on condition that they contain no inflammable matter. The use of compressed gas, liquid gas and flammable liquids is prohibited. Any special authorisation for such substances must be obtained from the Munich Fire Department (Branddirektion München). Only goods described at the time of application may be displayed on stands, and any goods not approved by the Organisers must be removed from the building.

## 17. Fire Precautions

All materials used for building, decorating or covering stands must be made of non-flammable or flame resistant material. In the case of horizontal fabric structures, the fabric must be sprinkler-proof. Exhibitors must comply with any reasonable instructions given by the Organisers, or the Licensees of the Exhibition Halls, or any local or other Authority.

## 18. Photographs

Commercial photography within the exhibition grounds is only permitted to photographers licensed in writing by the Organisers. Licensed photographers have fixed commercial rates. Photography by amateurs is only allowed in approved circumstances and, if this is abused, the Organisers reserve the right to cancel this permission.

## 19. Noise Control

The use of video equipment, loudspeaker systems, tape recorders, film projectors or slide projectors is permitted provided the noise level is sufficiently low to avoid disturbance to visitors and other Exhibitors. The Organisers reserve the right to exercise their judgement in respect of an acceptable level of noise. Demonstration of noisy machinery must be kept to a minimum in order to avoid annoyance to visitors and Exhibitors.

## 20. Exhibits

Only companies in industry, trade and commerce whose products comply with the Category of Exhibits of *inter airport Europe 2009* may exhibit. The decision to admit an exhibitor is at the discretion of the Organisers. The confirmation of stand space allocation signifies admission to exhibit and is valid only for the exhibitor or named therein. In the event of false assumptions or misinterpretations, the Organisers are entitled to revoke admission previously granted.

## 21. Co-Exhibitors

The principal exhibitor (Contract Partner) must enter names and addresses of any co-exhibitor/s on the Stand Space Application and Contract. The acceptance of co-exhibitors is governed by the criteria in the Exhibit Category Section. In addition, the Conditions of Participation apply to these companies. Transfer - even in part - of the rights and obligations arising from rental contract to third party is not permitted. Products/services of companies other than those specified on the Application for Stand Space and Contract must not be displayed or advertised on the stand.

## 22. Sales Regulations

No Exhibitor shall be permitted to take orders for products/services not listed in the Contract. Sold exhibits may only be removed after the event. Statutory laws concerning the sale of goods must be adhered to.

## 23. Security and Cleaning

Security of the halls and exhibition area as well as general cleaning are arranged by the Organisers. Cleaning, security and maintenance of stands are the responsibility of Exhibitors. Official contractors are available for cleaning and security.

## 24. Organisers

Mack Brooks Exhibitions Ltd  
Romeland House  
Romeland Hill  
St Albans  
Herts AL3 4ET  
United Kingdom  
Tel: +44 (0)1727 814 400  
Fax: +44 (0)1727 814 401  
Email: europe@interairport.com

## 25. Limitation of Liability

The Organisers will not be responsible for the safety of any exhibit or property of any Exhibitor, its staff, contractors, or agents or any other persons, or for the loss of, damage or destruction to the same, by theft, fire or other cause whatsoever; or for any loss or damage whatsoever sustained by any Exhibitor by reason of any defect in the building, fire, storm, tempest, lightning, national emergency, labour disputes, strikes, lockouts, civil disturbances, explosion, inevitable accident, force majeure or any other cause not within the control of the Organisers whether ejusdem generis or not, or for any other loss or damage whatsoever; or if by reason of the happenings of any such events, the opening of the Exhibition is prevented, postponed or abandoned or the building becomes wholly or partially unavailable for the holding of the Exhibition or if the Exhibitor suffers any other damage whatsoever. As the Organisers will accept no responsibility for any loss or damage suffered by any Exhibitor; Exhibitors should cover themselves by insurance in respect thereof. Exhibitors should note that there are no circumstances under which the Organisers can either become contractually bound to an Exhibitor or be regarded as a principal or an agent in relation to any legal agreement into which an Exhibitor may enter with a contractor.

## 26. Law of Contract

This contract shall be deemed to be governed by English Law. Any notice document acceptance or other communication under or in connection with these contract conditions shall be sufficiently served or given if in writing and posted to or left at the last known business address of the company or person to be served and shall also be sufficiently served or given if sent by telex or telegraphic facsimile transmission to the person to be served and service shall be deemed to be made or acceptance given on the day of transmission if transmitted before 4pm G.M.T. on a weekday but otherwise on the next following weekday.

## 27. Promotional Activity

The distribution of leaflets and promotion material shall be confined to the stand area and is not permitted elsewhere in the halls or exhibition grounds.

Publicity shall be confined to promotion of exhibited goods and shall not be in breach of statutory regulations or good taste, nor shall it be of an ideological or political nature. The Organisers reserve the right to prohibit the display or distribution of advertising matter that could give rise to offence, and to confiscate the supplies thereof for the duration of the event.

Optical, mobile and acoustic publicity aids are permitted provided they do not disturb neighbouring Exhibitors.

The use of audio and visual equipment, amplifiers, etc. and/or live performances by exhibitors at their stands is restricted and details are given in the Technical Handbook. In all cases, Exhibitors are themselves responsible for obtaining, at their own expense, the relevant permits in terms of copyright licences and/or performance approval from the respective authorities or institutions. The Organisers accept no responsibility in this respect nor any liability which may arise from an Exhibitor's failure to obtain clearance.

## 28. Access to Stands of Other Exhibitors

Exhibitors have no right of access to other stands outside the official opening hours unless permission has been obtained from the Exhibitor renting the stand.

## 29. Dismantling

Details of the dismantling period are given in the Technical Handbook. When vacated, the rented floor space must be left in its original condition.